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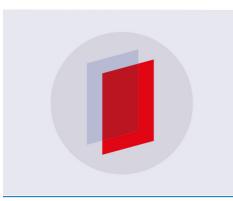
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# Experience in the management of business processes with the use of digital technologies by Russian companies of a petrochemical complex

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## **Experience in the management of business processes** with the use of digital technologies by Russian companies of a petrochemical complex

**IOP** Publishing

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Abstract. This article discusses the prospects for the introduction of modern technologies in the business processes of industrial enterprises in the framework of the fourth industrial revolution. The factors determining the vector of development of modern technologies are revealed. The classification of tasks of the enterprises of non-resource sector of economy under which high technologies of "Industry 4.0" are introduced is given. The article also considers the impact of modern technologies on the business processes of industrial enterprises in the context of types of technologies. The analysis of the data of industrial enterprises, which are part of the largest petrochemical holding of the Russian Federation for compliance of the implemented technologies with the tasks of the considered enterprises is given. The study presents data on the possibilities of modern technologies and the results of the impact of technology on the business processes of enterprises.

#### **1. Introduction**

Currently, there is a growing interest in the technologies of "Industry 4.0", the digital economy is destroying the usual models of industry markets, which in turn increases the competitiveness of their participants. The positive impact of digitalisation is to determine the growth prospects of industrial enterprises and industries in general.

The demand for oil and gas chemical products is growing rapidly among the branches of the nonresource sector of the economy. The consumers of petrochemical products can be found in almost all industries: construction, engineering, energy, agriculture, medicine, electricity, space, etc. The demand for petrochemical products continues to grow, and, according to experts, will increase fivefold by 2030. Petrochemistry is a link between the oil and gas industry, processing and high-tech industries. At the same time, the petrochemical complex is the basis for further technological development. In this regard, the enterprises of the petrochemical complex must meet the requirements of the market, which in the era of technological breakthroughs is shifting towards customisation of the industry, so the transition to industry 4.0 and deep end-to-end automation of all activities of the enterprise requires fundamentally new technologies that change the usual business models. [7, 8]

In addition, the high demand for industry 4.0 is due to the interests of stakeholders. The lack of funds at high costs for the development and implementation of innovative and technological solutions with an incomprehensible economic effect does not allow to use high technologies to the full in the operating activities of the enterprise. Thus, the main task of the fourth industrial revolution is the evidence base of the efficiency of digital transformation of production. For the present study, petrochemical enterprises belonging to the largest petrochemical holding of the Russian Federation have been selected, those which have applied new technologies in their business processes. New

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technologies and their impact on the business processes of enterprises of the non-resource sector of the economy are the subject of the study.

The purpose of the study was to assess the impact of modern technologies on improving the efficiency of individual business processes of petrochemical enterprises. The achievement of the goal in the study required the formulation and solution of the following problems: to study the experience of industrial enterprises introducing modern technologies in the framework of the fourth industrial revolution; to identify the factors constraining the development and introduction of new technologies in the workplace and the factors contributing to the emergence of new technologies; to classify the tasks of enterprises of the non-resource sector of the economy, under which new technologies are introduced; to determine and classify the results obtained by the introduction of high technologies; to formulate the directions of the introduction of high technologies in the petrochemical industry.

#### 2. Results and Discussion

As a rule, specific cases of using elements of "Industry 4.0." in Russian companies are discussed at specialised events (conferences, forums). One of the first Russian companies to embark on the path of introduction of "Industry 4.0" technologies is the group of companies of petrochemical holding -SIBUR. The level of technological equipment of the group's enterprises is currently one of the highest in Russia. The enterprises of the holding have already managed to reduce the cost of production due to automation, the level of which reached 84% last year. The holding implements such advanced solutions as advanced process management system (APC), production system (MES), laboratory system (LIMS), enterprise management system (SAP ERP), business process management system (BPMS). The holding was one of the first to introduce virtual reality (VR) technologies into the process of personnel training in repair, assembly/disassembly and maintenance of equipment. Employees of the group's enterprises begin to use mobile devices in their work, which contain information on the state of the equipment and current tasks. Data Science tools - online advisors and predictive Analytics - are also used in the holding to improve the reliability and efficiency of the equipment, identifying defects at an early stage and foreseeing the optimal set of parameters to optimise performance. Intellectual video surveillance, video analytics and technical vision system, allowing, respectively, to prevent emergency situations, analyse the environment and control the quality of products, are widely used in the company. Today, the holding company is studying the possibility of using wearable devices with telemetric modules - these can be "smart helmets" or bracelets that allow to track the location of the employee, his health status and much more up to the efficiency of activity [5.9].

On the other hand, according to experts, the impact of modern technologies on the improvement of business processes of industrial enterprises is different in terms of types of technologies and the period (at the stage of implementation and in the future), in addition, according to expert estimates, the larger the enterprise, the stronger the impact of digitalisation on business processes (table 1).

Technology	The impact of technology on business process, %	The impact of technology on business process in future, %	
Internet of things and automation of production	60	65	
Digital design and modeling	58	55	
Virtualisation technologies, remote access	57	67	
Mobile technologies and cross- channel communications	55	60	
Supercomputer system	42	50	
Social networks	41	52	

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Big data and business analytics	38	34
(BI)		
Cloud technologies	36	48
Dialogue interfaces	34	41
Robotics	31	41
Additive technologies (3D	31	43
printing)		
Distributed registry technologies	29	31
(Blockchain)		
Artificial intelligence and machine	28	37
learning		
Virtual, mixed and augmented	22	38
reality systems		
Biological communication	22	31
systems		
Unmanned transport systems	21	31
Quantum technology	17	19

Source: built according to the data provided by NRU HSE (National Research University. Higher School of Economics)

The main technologies of "Industry 4.0" causing the greatest interest among the industrial enterprises of the chemical industry are the following (See table  $N_{2}$ ):

Automated systems installed as software or
hardware robots; features: work autonomously or
collaborate with people
Record physical conditions (machines,
environment, etc.) and transmit data to make
effective decisions
Large amounts of structured and unstructured
data
Intelligent devices replace people in solving
problems, eliminating the human factor and make
their own decisions
Additive technologies to enhance the technology
and improve the condition of the equipment
A network of objects or devices equipped with
sensors capable of collecting and exchanging
data over the Internet.
Data storage, access to data is possible to the set
circle of persons from any location

**Table 2.** Chemical Industry Trends in the use of "Industry 4.0" technologies

Source: The Digital Transformation Initiative World Economic Forum 2017

In addition to the above given, there are technologies that are specific to petrochemical enterprises. Among them, the following are of particular interest [4]:

- Data Science - mathematical and algorithmic methods optimised for effective detection of complex patterns. This is a set of techniques and practices for solving advanced data analysis

problems, including: preparation (cleaning), modeling with the use of machine learning methods, evaluation and verification, visualisation;

- counselor "Overfitting the model to the column K-410" as well as counselor "Product Quality LDPE" - Recommender systems the "Digital Guide" feedback. It allows you to get an accurate forecast of production, quality, information on equipment failures, as well as get recommendations for further actions. In turn, the presence of such a forecast allows you to make effective decisions. The basis of predictive analytics are algorithms for statistical modeling of specific devices, which can significantly increase the profitability of production. This system, based on the accumulated data such as: the technical parameters of the workpiece, its processing, consumption of tools, materials, provides recommendations on the quality of the final product, energy efficiency and productivity;

- SAP-based ERP systems are a designer of interrelated modules for production process control. SAP ERP enterprise resource management system covers all areas of financial and management accounting, personnel management, operational activities and services of the company. Provides full functionality required for the implementation of self-service information services and SAP ERP analytics;

- corporate information system based on ERP (enterprise resource planning) methodology and aimed at achieving optimal business process;

- predictive monitoring "Compressor M-1" - a method of management of maintenance and repair using analytical models that are based on the analysis of big data to monitor the condition of the equipment to predict the occurrence of an emergency. Allows you to choose the optimal mode of operation of the equipment, promotes the transition from planned repairs to support based on its actual condition, to the increase of operation safety and cost reduction;

- Big Data - these are various tools, approaches and methods of processing both structured and unstructured data in order to use them for specific tasks and purposes. Huge amounts of data are processed to ensure that a person can get specific and desired results for their further effective use. It is becoming impossible to process large volumes of the heterogeneous and rapidly incoming digital information by traditional tools. The data analysis itself allows you to see certain and invisible patterns that a human cannot see. This allows us to optimise all areas of our lives-from public administration to production and telecommunications;

- APC - Advanced Process Control - is a wide class of automation systems based on various technologies and methods that allow to optimise the technological process. APC manages the installation in automatic mode in "real time", interacting with the basic regulation (regulators APCS). APC is a sort of "autopilot" for the processing plant but with a much more advanced set of optimisation functions. The" heart " of the APC is a mathematical statistical model of the process, which allows to predict its behaviour in the near future. Properly configured APC allows you to: optimally and consistently manage the TP; adapt to changing economic conditions; proactively compensate for disturbances; stabilise the process better than the operator does;

- mobile M&R (Maintenance and Repair) is an application for mobile bypassing of equipment that will eliminate the pile of paper logs, the need to search for the information about the work of previous shifts, will allow to quickly collect data about the equipment in the vicinity of the installations, as well as will show safety instructions at any time. The application for obtaining a digital work order-admission already has a wide functionality: it offers to choose the parameters of the work, to fix the scheme of the object, to tighten the activities and possible risks, to choose the responsible ones, to remotely agree on the tolerances from the abundant device;

- virtual reality is an augmented reality glasses that give the opportunity, considering all agreements, to receive consultation of the expert for hours, accordingly, reducing the time of repair;

- 3D- printing - this is the construction of a real object based on a 3D-model created on a computer. Then the digital three-dimensional model is saved in the STL-file format, after which the 3D printer, which displays the file for printing, forms a real product;

- drones, UAVs-unmanned aerial vehicles, their configuration depends on the industry of the company and the work performed by it: drones to collect information should be small and

maneuverable, as well as for warehouse accounting - they fly between the shelves, read the RFIDmark on the product or barcode from the box; monitoring of the assets of the enterprise: flying around the territory, it will record data on the number of certain objects, the area of sowing and the cultivated land.

These technologies are widely used in enterprises of non-resource sector of the economy and allow to solve problems related to improving the quality of products, document management, cost reduction, minimising various risks and losses, as well as to optimse the business processes of the enterprises under consideration (table 3).

Enterprise	Implemented Technologies	Tasks covered by the		
		Technology		
OOO "SIBUR Tobolsk"	Automation of production processes,	improving product quality;		
	Projects Data Science; counselor	reducing costs; decreasing the		
	"Overfitting the model to the column	number of accidents; eliminating		
	K-410"	the human factor		
JSC "SiburTyumenGaz"	SAP-based ERP systems	improving the quality of		
		document management;		
		minimising the burden on		
		financial services; cost		
		reduction; decreasing the human		
		factor		
LLC "Tomskneftekhim"	Data Science projects, Advisor	improvement of product quality;		
	"LDPE Product Quality"; predictive	reduction of the cost of finding		
	monitoring "Compressor M-1"; the	and training staff; decrease in the		
	project "Digital factory" (pilot): Big	number of accidents; shortening		
	Data; Video analytics; Advanced	the time of repairs and downtime		
	Process Control (APC); mobile	due to them; elimination of the		
	Maintenance and Repair (M&R);	human factor; enhancement of		
	Virtual Reality (VR); 3D printing;	security;		
	medical gateway; drones	increase in profit		

**Table 3.** Compliance of implemented technologies with the tasks of business processes of enterprises

Implemented technologies in industrial enterprises are an add-in to the business processes of the studied enterprises, covering a number of tasks, allow to eliminate their "bottlenecks". In turn, the main problem of "Industry 4.0" is the unproven economic effect of the introduction of technologies into production processes [5]. The degree of influence of technologies on business processes depends on the goals of the enterprise, on the complexity of the problem to be solved in the conditions of growing competition, on the solvency of the enterprise, on the interest of management in solving existing problems, on the physical condition of the fixed assets and innovative involvement of the enterprise, therefore, it is rather difficult to prove the economic effect of the introduction of modern technologies with the use of existing methods.

So, currently there are several methods for assessing the economic efficiency of IT projects in the enterprise: financial and economic; quality; probabilistic. The choice of specific methods for determining the effectiveness of IT projects depends on the specifics of the situation. There are no exact recommendations in this regard, as each project has its own individuality, the enterprise has its own specific goals. Therefore, what is so important for one company may not matter for another (table 4).

**Table 4.** Cost of introduction of new technologies, according to experts of the companies

The scale of the enterprise	Cost of
	implementation,

	mln. RUB.
Small market scale	1
A simple organisational structure, the small scale of the market	2
Medium enterprise	6
Large enterprise	10
Broad market coverage	150
Large-scale enterprise at the Federal level	1000

Source: built by the authors according to [6]

According to the table, the cost of implementing new digital solutions in the enterprise can vary significantly depending on the size of the enterprise and the complexity of its organisational structure. The analysis of the studied enterprises reveals the dependence of the improvement of business processes on the introduction of technologies.

#### 3. Conclusion

According to experts, the projected results from the introduction of new technologies in the business processes of enterprises of the non-resource sector of the economy, depending on the scale and specifics of the enterprise tend to increase in the forecast period, as well as the growth of interest in technology (table  $N_{25}$ ).

Application area	Opportunities	Result	
Production Quality	digital quality management; 10 –		
	advanced process control (APC);	reduction in	
	statistical process control (SPC)	quality assurance	
		costs %	
Time to introduce the	fast modeling and experimentation;	reduction of time	
product to the market	concurrent engineering;	of introduction to	
	open innovation/collaboration with customers	the market by 20	
		- 50 %	
Equipment operation	smart energy consumption;	3-5 % increase	
modes	Informatisation of production;	in productivity	
	optimisation of equipment operation in real time		
Loading of production	the flexibility of the routing;	30 - 50%	
equipment	flexibility in the use of equipment;	reduction of	
	remote monitoring and control;	equipment	
	predictive maintenance;	downtime	
	an augmented reality to maintain		
Efficiency and safety	human-robot interaction;	45 - 55 %	
of labour	remote monitoring;	increase in	
	digital performance management	productivity of	
		technical	
		functions due to	
		automation of	
		labour	
Logistics	3D printing on site;	20 - 50 % cost	
	real-time supply chain optimisation;	reduction of	
	optimisation of batch sizes	storing inventory	

Table 5. Potential results of the Industrial Revolution for non-resource sector enterprises

Source: "Digital Russia: New Reality", July 2017, McKinsey, forecast to 2025.

The impact of new technologies on business processes can be grouped by classification criteria: reduction of logistics costs; reduction of document flow, optimisation of production processes. Among the main opportunities of digitalisation it should be noted: increase of labour productivity, decrease in risk of injuries of the personnel and probability of accidents, increase of efficiency of work of the equipment, increase of efficiency of decision-making, increase of satisfaction of clients and increase in sales volume, decrease in time of introduction of a new product to the market [1]. In turn, the implementation of long-term and comprehensive development programs in the field of digital technologies, activities to disseminate best practices and the formation of an innovative culture, monitoring of advanced technologies, knowledge accumulation, evaluation of normative reference documentation for the implementation of the circulation of promising solutions [3].

<b>Table 6.</b> Factors impeding and conducive for the development of new technologies in the non-
resource sector of the economy

Factors impeding the development	Factors conducive for the development
Resistance to changes in the company	State sponsorship
Lack of specialists	Reduced tax burden
High cost of solutions	Saving resources of the enterprise
The specificity of the climate (low temperature)	-

When implementing the above given measures, it is necessary to take into account the factors limiting the use of high technology in the non-resource sector of the economy (table 6).

The analysis of the studied objects shows the possibility of using new technologies in business processes, as they carry a high growth potential for business, but with due consideration of the conditions: the employment of highly qualified digital professionals, the integration of these technologies will require significant financial resources, due to the high cost of technology, as well as interaction with high-tech companies engaged in the development of the technologies under consideration.

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## **Table of contents**

## Volume 483

The I International Scientific Practical Conference "Breakthrough Technologies and Communications in Industry"

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### Preface

The I International Scientific Practical Conference "Breakthrough Technologies and Communications in Industry"

Peer review statement

### Papers

Electronic course development for future engineers training

Zh V Smirnova, O I Vaganova, M N Gladkova, M L Gruzdeva and S. N Kaznacheeva....1

Current requirements for assessing the results of student training

O I Vaganova, Zh V Smirnova, N S Abramova, J M Tsarapkina and L M Bazavlutskaya.....7

Practice-oriented approach implementation in vocational education

Zh V Smirnova, O I Vaganova, D A Loshkareva, E A Konyaeva and M N Gladkova....12

Solid-state modeling and basic training of specialists in the field of mechanical engineering

V V Telegin, I V Telegin and A V Kirichek.....17

Organizational specificity of batch production enterprises of processing industry

H-Ch Brauweiler, V V Kurchenkov and L V Ponomareva.....22

The analysis of the impact of technological processes of hot forging on the dynamics of the crank press

I V Telegin, A M Kozlov and V I Sakalo.....29

<u>Creation of institutional conditions and mechanisms of entrepreneurship development in</u> the region (using as the example the Volgograd region)

M M Guzev, M V Ledeneva, G G Egorov and L V Shamray-Kurbatova.....34

Transport nominations in cross-cultural communication training

A A Isakova.....42

Improvement of procedural approach to the production management at industrial enterprises

A V Litvinova, A V Gorbunova and E O Litvinov.....48

Professional translators' ethics in workplace communication

V A Mityagina and A P Naumova.....56

Sustainable production as the dominant value of environmental discourse

E B Pavlova and E V Terentyeva.....62

Translators Training for Joint Venture Employment

A V Prostov, O I Popova and E V Stepanova.....68

Specificity of intercultural communication and documents translation in aluminium industry

Alexandra Usacheva and Victoria Skrotskaya.....76

<u>Professionally-related communication: sociolinguistic monitoring of most frequently</u> <u>used words of youth sociolect</u>

A A Petrova, N A Sytina and O Ergunova.....81

Top 100 Occupations in Demand at Modern Russian Enterprises: Interaction and Communication in the 21st century

N V Yudina and O A Seliverstova.....92

Need Analysis of College-Educated Labor Resources in the Russian Arctic

K S Zaikov, N A Kondratov, M Yu Kuprikov, N M Kuprikov and E Tamitskaya.....97

Communicative aspects of professional training of personnel

I S Dikarev, S A Korobov and S B Tokareva.....103

Network support for personnel training: evaluation component

N V Zolotykh, A V Chernyaeva and T U Shevchenko.....109

Artificial intelligence and digital transformations in the society

A V Lavrentyeva, A A Dzikia, A E Kalinina, D P Frolov, E A Akhverdiev and A S Barakova.....117

Assessing competitiveness of innovational systems

S A Korobov, V O Moseyko, V S Epinina, E Y Marusinina and S I Korobova.....125

Development of entrepreneurial skills in the innovation sector

S A Korobov, V O Moseyko, V S Epinina, E Y Marusinina and S I Korobova.....130

Managing access to enterprise information based on the mandatory model

A S Ksenofontov, I I Mamuchiev and L A Moskalenko.....135

The statistical researches of flexible manufacturing system's efficiency

E N Malyshev, I A Zenkina and V A Fedorov.....140

Syntactic features of scientific articles on materials science

O O Kandrashkina and El Vl Revina.....145

Optimization model of motivational process as a basis of management decisions

T L Bezrukova, S S Kirillova, S A Kuznetsov and O A Pecherskaya.....151

Enhancing foreign language communication skills in international business environment

I V Skrynnikova and E G Grigorieva.....158

School - university - production: a chain of effective communications

O U Soloveva, N V Gretsova and M V Gretsov.....168

Effect of cross-cultural differences on industrial communication

Elena Eltanskaya, Yulia Kulichenko and Lyudmila Medvedeva.....173

Best available technique in the environmental management system of ceramic enterprises

L M Generalova, E A Eltanskaya and L M Rebrina.....179

Determination of the actual zone of influence of an industrial enteprise on the basis of the quality assessment of the environmental components

A A Tihonova, V V Yanina and E A Eltanskaya.....185

Timber industry terminology translation: case study

N G Sivtseva, N A Paskova, N Yu Berezhnykh and I S Shilnikova.....191

Features of training and retraining specialists in the technical sphere in higher educational institutions

O I Vaganova, N Yu Tuaeva, Zh V Smirnova, L K Parsieva and E A Aleshugina.....198

Teaching Package Development for Engineering Training Programs

Zh V Smirnova, O I Vaganova, L B Gatsalova, O V Golubeva and E.A. Chelnokova.....203

The specifics of academic discourse while training translators as professional staff for work in the chemical industry

N B Egorchenkova, O V Korobova and Zh V Smirnova.....210

Information and analysis support for pharmaceutical business management

A V Evstratov, I A Ezangina and E V Novozhenina.....217

Conflict communications in the production management

A S Sukhova, I G Selezneva and I N Naumov.....223

Strategies applied by technical interpreters in Khanty-Mansiysk and Murmansk based industries

O V Afanaseva and N S Gilmanova.....230

Teaching resources in professionally oriented foreign language learning

I V Aleshchanova, N A Frolova and M R Zheltukhina.....236

Protecting surfaces of parts with wear-resistant vibration-damping coatings

E S Ankuda, V V Kalmykov, M V Musokhranov and I K Ustinov.....244

Melodic features of emphatic apology speech formulae in business communication

E Eltanskaya, A Arzhanovskaya and Y Linkova.....249

Improvement of design and calculation method for contact air humidifiers

A G Averkin, A I Yeremkin, T I Korolyova, K O Chichirov and S O Kiselyov.....254

Minority languages of Brittany in regional economy and regional enterprises

A S Bukhonkina, V P Sviridonova and U S Dzubenko.....260

The role of English deverbative terms in industrial communication

N E Gorskaya, V E Glyzina and AV Fedoryuk.....267

Sociolinguistic aspects of effective communication of a foreign specialist at a production department

N L Shamne, M V Milovanova and E V Terentyeva.....272

Dependence of physical and mechanical properties of metal surfaces on microgeometric parameters

V V Kalmykov, M V Mousokhranov and E V Logutenkova.....280

Oil and gas industry lexis translation: discourse-cognitive approach (notions versus terms)

S V Latysheva.....285

Formation of adhesive properties of surfaces of multicomponent materials

E V Logutenkova, V V Kalmykov and M V Mousokhranov.....292

Perseptron for assessing the students' task performance in learning a foreign language according to the competencies using bi data

N A Prom, E A Litvinova, A V Shokhnekh, T G Yovanovich and N I Lomakin.....296

Research of layered composites by using subminiature eddy-current probes

A A Bagaev, A V Ishkov and V N Malikov.....304

Museum dialogue as an important component of marketing communication of a brand

Tatiana Melnik and Oksana Maletina.....309

Foreign language competence in manager professional structure and training

E V Meshcheryakova, E A Loktyshina and J V Meshcheryakova.....315

The means of cognitive information conveyance in technical translation

A Milostivaya, I Makhova, O Tchudnova, A Sidelnikova and A Simonyan.....323

Strategic marketing planning in the petrochemical market

N S Mushketova and S V Fedorova.....330

The influence of technological parameters on physical and mechanical properties of <u>surfaces</u>

M V Mousokhranov, V V Kalmykov and E V Logutenkova.....336

Influence of electromagnetic radiation of the Earth on ethnogenesis processes: to the problem of refinement of sources of «passionarity»

S A Yurchenko and N Yu Nikolaev.....340

Industrial discourse in the context of court interpreting in Sweden

A M Polikarpov and A D Frantsuzova.....346

Innovative technologies of personnel management of industrial enterprises in terms of introducing professional standards

Y Y Savchenko, O G Goleva, I A Korchagina, A V Ovsyannikova and Y.S. Lobanova.....354

The optimal placement of information resources on the nodes of a distributed information processing system based on a two-tier and three-tier client-server architecture

A N Scoba, V K Mikhaylov, Ahmed Nafea Ayesh Ayesh and N S Skorik.....362

Organisational communications in the enterprise management system

I V Shindryaeva, A Y Berezovaya, T V Ovsyannikova and S O Shindryaev.....369

Innovative management in Russian production companies

V V Smirnov, V V Semenov, A N Zakharova, E N Kadyshev and G S Dulina.....374

Adjustment of induction high-temperature synthesis to in situ synchrotron study of SHSmixtures on the example of Ti-Al system

A V Sobachkin, A Yu Myasnikov, A A Sitnikov and M R Sharafutdinov.....380

Information technology in the digital document management in the tourism industry as a perspective tool in increasing effectiveness of a tourist enterprise

E V Stelnik, Y A Kiyashko and P I Lysikov.....388

Gender-related specifics of communication in the work place

L I Stolyarchuk, I A Stolyarchuk and V I Chumakov.....393

Quasi-professional tasks in the foreign language education

Y Timkina and M Khlybova.....400

Economic and mathematical model for calculation of preliminary production costs of multidimensional products for objects of protection having complex geometric shape

D A Tolstobrov, N A Tolstobrova and S A Fedoseev.....406

Experience in the management of business processes with the use of digital technologies by Russian companies of a petrochemical complex

E M Deberdieva, M V Vechkasova, H S Golikava, A A Borisova and A F Lysenko.....412

New approaches for exploring cult buildings: to the issue of introducing energy assessments into a comprehensive research method

S A Yurchenko.....420

Seasonal changes assessment of motor oil consumption by cars

N S Zakharov, A N Makarova, E I Makarov and G V Abakumov.....424

Computer-aided design of technical documentation on the digital product models of Industry 4.0

D A Zakoldaev, A V Shukalov, I O Zharinov and O O Zharinov.....430

Formation principles of digital twins of Cyber-Physical Systems in the smart factories of Industry 4.0

A V Gurjanov, D A Zakoldaev, A V Shukalov and I O Zharinov.....434

Professional qualifications and standards as a policy instrument aimed at improving the competitiveness of the Russian market for tourist industry

V A Zolotovskiy, A U Bazhenov and A. Yu. Kindaev.....439

Reducing cutting forces at advanced plastic deformation of metals

K.S. Abrosimov and A.V. Morozova.....447

Using online update of distributional semantics models for decision-making support for concepts extraction in the domain ontology learning task

A Anikin, A Katyshev, M Denisov, V Smirnov and D Litovkin.....453

Ontology-based approach to decision-making support of conceptual domain models creating and using in learning and scientific research

Anton Anikin, Dmitry Litovkin, Elena Sarkisova, Tatyana Petrova and Marina Kultsova.....459

Developing intercultural communication competence of operating staff within corporate training program

T N Astafurova and O P Kozlova.....467

Modeling of object competitiveness based on hybrid method assessment

T L Bezrukova, G P Fomin, S S Kirillova and B A Bezrukov.....474

Towards a graph model application for automatic text processing in data management

E.G. Grigoryeva, L A Kochetova, Y V Pomelnikov, V V Popov and T V Shtelmakh.....480

Simulation based technologies for Professional Training of Managers in the Arctic Region

M V Druzhinia, M V Zakharchenko, M A Ananina and E E Solovyova.....487

Formation of structural and hierarchical model of needs in production personnel for the purpose of forecasting their professional training

N V Ketko, O E Akimova, S V Zemlyanskaya, I V Dneprovskaya and E M Vitalieva.....496

Agent-based approach for analysis of electricity distribution technological processes in power systems

S S Kostinskiy, V A Mokhov, T N Kruglova, D V Shaikhutdinov and A S Vlasov.....505

Cross-cultural professional communication in the context of globalization

N L Shamne, M V Milovanova and E Yu Malushko.....512

Self-checking quality of welded structures

V V Miroshnikov, A V Morozova and D O Vasin.....519

Modern coatings of metal-cutting tools as a way to control the efficiency of noncorrosive steel treatment

B Mokritsky, A Morozova and A Sebrennikova.....525

Specialised technical translation: Global Village requirements and regional opportunities

E Yu Novikova and S R Khairova.....530

Peculiarities of translation of English technical terms

L S Polyakova, Yu V Yuzakova, E V Suvorova and K E Zharova.....537

<u>Communicative qualities of a person as the component of professional self-consciousness</u> of the Director of the social service

O Golub, T Klenova, A Ozerina, T Timofeeva and O Maletina.....543

Efficiency gains for using production capabilities of an oil and gas production enterprise based on innovative process solutions

M I Eliseeva and E I Inyakina.....549

The Role of the Regional Support of Technical University in the Training of Professional Personnel for Enterprises of Volgograd region

S P Sazonov, A I Chunakov, E Ekharlamova, A A Polyanskaya and S D Glebov.....557

Professional jargon units in workplace communication (by the example of professional languages of miners, oilmen, railway workers and ambulance doctors)

LN Rebrina and LM Generalova.....563

<u>Public organization management: Trade Union Cafeteria Plan of Volgograd State</u> <u>University</u>

N A Archebasova, E G Grigorieva and S A Linchenko.....570

Method of lemmatizer selections in multiplexing lemmatization

O A Sychev and N A Penskoy.....577

Hierarchical analysis in optimization of enterprise units

S U Kuznetsov and P V Tereliansky.....583

Status and perspectives for the use of additive technologies in various branches of Russian industry

I B Teslenko, O B Digilina and N V Abdullaev.....590

Human resources development as the basis of Russian technological breakthrough

G N Tuguzkina, L V Rozhkova, O V Salnikova, S A Vlazneva and S V Taktarova.....596

On the Essence of Technology (the Case of Collaboration between Chinese and Russian Enterprises)

F. Liu, I. M. Zashikhina, M. V. Druzhinina and Y. Sun.....602

Application of the theory of inventive problem solving to amplifying creativity of employees

V N Tsygankova.....609

Organization of structured interaction on the base of psychographic characteristics within the model of personality traits DISC

E A Chigova, I V Plyushch and I V Leskova.....614

Social aspects of industrial safety: current challenges

I V Plyushch, V I Ruzanov, L M Safiulina, N V Vysotckaya and T N Yudina.....620

Comparative legal analysis of the employment of graduate production personnel in relation to the labor law of Russia and Germany

A N Shamne.....625

European trends in providing food safety in training of technology students in conditions of the development of digital technologies

N S Limareva, T S Shaltumaev, T V Shchedrina and V N Orobinskaya.....632

The Schengen Information System: legal support for the automated cross-border business management

A O Inshakova, S Y Kochetkova and E A Serbina.....641

On the problem of preservation of inundated ecosystems of the planet

S N Lega, I N Tikhonova, V N Orobinskaya and M F Marshalkin.....648

Optimal technological process planning approach based on the state of mechatronic systems

V A Mokhov, T N Kruglova, D V Shaykhutdinov and A S Vlasov.....656

Modeling of object competitiveness based on hybrid method assessment

T L Bezrukova, G P Fomin, S S Kirillova and B A Bezrukov.....661

Reclamation of disturbed lands in the municipal district of Yekaterinburg city for sustainable development

E Wegner-Kozlova and O Guman.....667

Parcelled phrases in the aspect of business communication

O V Nikolenko, A V Belozerova, N V Sumina and E Yu Shapovalova.....673

Energy saving of hydraulic drives of machines due to increase of effectiveness of hydraulic cylinders cuffs according to the results of simulation modeling

V I Posmetyev, I M Bartenev, M A Malyukova and S V Malyukov.....680

Legal realisation of information technology activities of the government-owned corporations: automation of management and control

A O Inshakova, L A Chegovadze and T V Deryugina.....685

Social and psychological features of career strategies mobility of the college students

O V Lyusova, A S Seredintseva and E M Glukhova.....690

Prospects for the development of virtual logistics on the territory of the EAEU

E A Koryakina, N P Sheveleva and N S Kulakova.....695

Methodological basics of assessing ecological safety in the zones where waterworks units influence natural habitats with the use of water resources

V.L. Bondarenko, E.A. Semenova and A.V. Aliferov.....704

Efficient use of Russia's natural resources: agricultural production, export and import

S V Senotrusova, V G Svinukhov, E V Vavilova and V V Zhoglitcheva.....711

Some approaches to management and provision of industrial and environmental safety at regional enterprises

A A Matveeva, E Yu Ladonina and O Yu Popova.....718

The use of modern management technology to improve business efficiency

A A Ksenofontov, A S Ksenofontov, M A Kirpicheva and P V Trifonov.....724

Opportunities and emerging trends for digitalization of Russian economy

O Ergunova, A Skuratov, O Pozdeeva and A. Yu. Kindaev.....728